

RBC Royal Bank

Bank Overview

Royal Bank of Canada is a global financial institution with a purpose-driven, principles-led approach to delivering leading performance. Our success comes from the 87,000+ employees who leverage their imaginations and insights to bring our vision, values and strategy to life so we can help our clients thrive and communities prosper. As Canada's biggest bank, and one of the largest in the world based on market capitalization, we have a diversified business model with a focus on innovation and providing exceptional experiences to our 17 million clients in Canada, the U.S. and 27 other countries. Learn more at [rbc.com](https://www.rbc.com).

Corporate & Commercial Banking Information

Business Financial Services (BFS) is the leader in a \$21 billion Canadian business banking market with the largest team of advisors and industry specialists in the country. BFS delivers differentiated business banking solutions, advice and client experiences to more than 800,000 clients across three core segments to achieve its Vision of being the undisputed leader in Canadian business banking:

- Small Business – Clients consist of independent, owner-operated businesses with annual sales under \$3MM;
- Commercial – Mid-market business clients with sales between \$3MM and \$100MM; and
- National Client Group (NCG) – Larger mid-market private companies, Canadian small cap public companies and subsidiaries of multinational organizations with sales greater than \$100MM.

BFS offers a wide range of lending, leasing, deposit, investment, foreign exchange, cash management, auto dealer financing, and trade products and services through its extensive business banking network. The network includes more than 100 business banking centres and 1,200+ branches, 1,400 Commercial Account Managers, 700 Business Account Managers (in-branch) and 600 sales support staff.



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 <https://rbcglobalconnect.rbc.com/en/club/>

RBC has over 550 Trade Club members, with full access to Trade Resources.